

## Message Text

UNCLASSIFIED

PAGE 01 KABUL 01538 010810Z

17

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 SSO-00 /018 W

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O 010800Z MAR 76

FM AMEMBASSY KABUL

TO USDOC WASHDC NIACT IMMEDIATE

SECSTATE WASHDC NIACT IMMEDIATE 6424

INFO AMEMBASSY TEHRAN IMMEDIATE

UNCLAS KABUL 1538

E.O. 11652: N/A

TAGS: BEXP, AF

SUBJ: THE FULLER COMPANY: KANDAHAR CEMENT PLANT

REF: KABUL 1499

1. PLEASE PASS FOLLOWING IMMEDIATELY BY TELEPHONE TO MESSRS. G. LABELLE (MANAGER, CEMENT PROCESSES) AND R.G. SCHTAUCH (VICE PRESIDENT, SALES), FULLER CO., CATASQUA, PA., TELEPHONE 215-264-6011.
2. PRESIDENT OF INDUSTRIES TOUFIQUI REQUESTED WE INFORM THE FULLER COMPANY TO GIVE THEIR FINAL PRICE OR CONFIRMATION FOR KANDAHAR CEMENT AS TURNKEY PROJECT IMMEDIATELY.
3. UNDERSTAND THAT TOUFIQUI NEEDS A FINAL FULLER BID BY NOON MARCH 2 LOCAL TIME FOR CABINET MEETING. IF POSSIBLE, FULLER SHOULD SUBMIT A TOTAL PRICE OFFER FOR TURNKEY PROJECT. WE REALIZE THAT FULLER HAS NOT HAD TIME TO FULLY STUDY CONSTRUCTION AND OTHER COSTS, BUT TOUFIQUI STATES HE NEEDS A TURNKEY BID, AS FIRM AS POSSIBLE WITH THE FEWEST POSSIBLE QUALIFICATIONS, TOUFIQUI ALSO INTERRED, BUT WAS NOT RPT NOT EXPLICIT AND WOULD UNDOUBTEDLY DENY IF ASKED, THAT HE UNDERSTANDS THIS BID PRICE MAY BE SLIGHTLY ABOVE THAT OF PREVIOUS DISCUSSIONS WITH FULLER.

TOUFIQUI STATE HE HAS SOME FIRM OFFERS BUT THEY ARE HIGHER THAN PRELIMINARY FULLER OFFER OF FEBRUARY 19.

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PAGE 02 KABUL 01538 010810Z

4. FOR TEHRAN: PLEASE PASS SUBSTANCE TO FARHAD AZIMA,  
FULLER CO., TEHRAN.  
ELIOT

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 MAR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** 76 KABUL 1499  
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**Review Authority:** ShawDG  
**Review Comment:** n/a  
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**Review Date:** 27 MAY 2004  
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**Review Transfer Date:**  
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**Secure:** OPEN  
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**Subject:** THE FULLER COMPANY: KANDAHAR CEMENT PLANT  
**TAGS:** BEXP, AF  
**To:** COM  
STATE  
**Type:** TE  
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